



KAS Group Asia Overview

About KAS Group Asia

KAS Group Asia (KGA) is the exclusive direct sourcing arm of Kmart Group that operates the iconic retail brands Kmart Australia and Target Australia. KGA's operations span the largest sourcing markets across Asia including China, India, Bangladesh, Pakistan, Cambodia, Indonesia and Vietnam, supporting an annual sourcing capability of USD 2.8 billion.

Anko GCC, the innovation and technology services hub of the Kmart Group based in Bangalore also forms a part of KGA.



Arjun Puri – Director, KAS Group Asia (KGA)

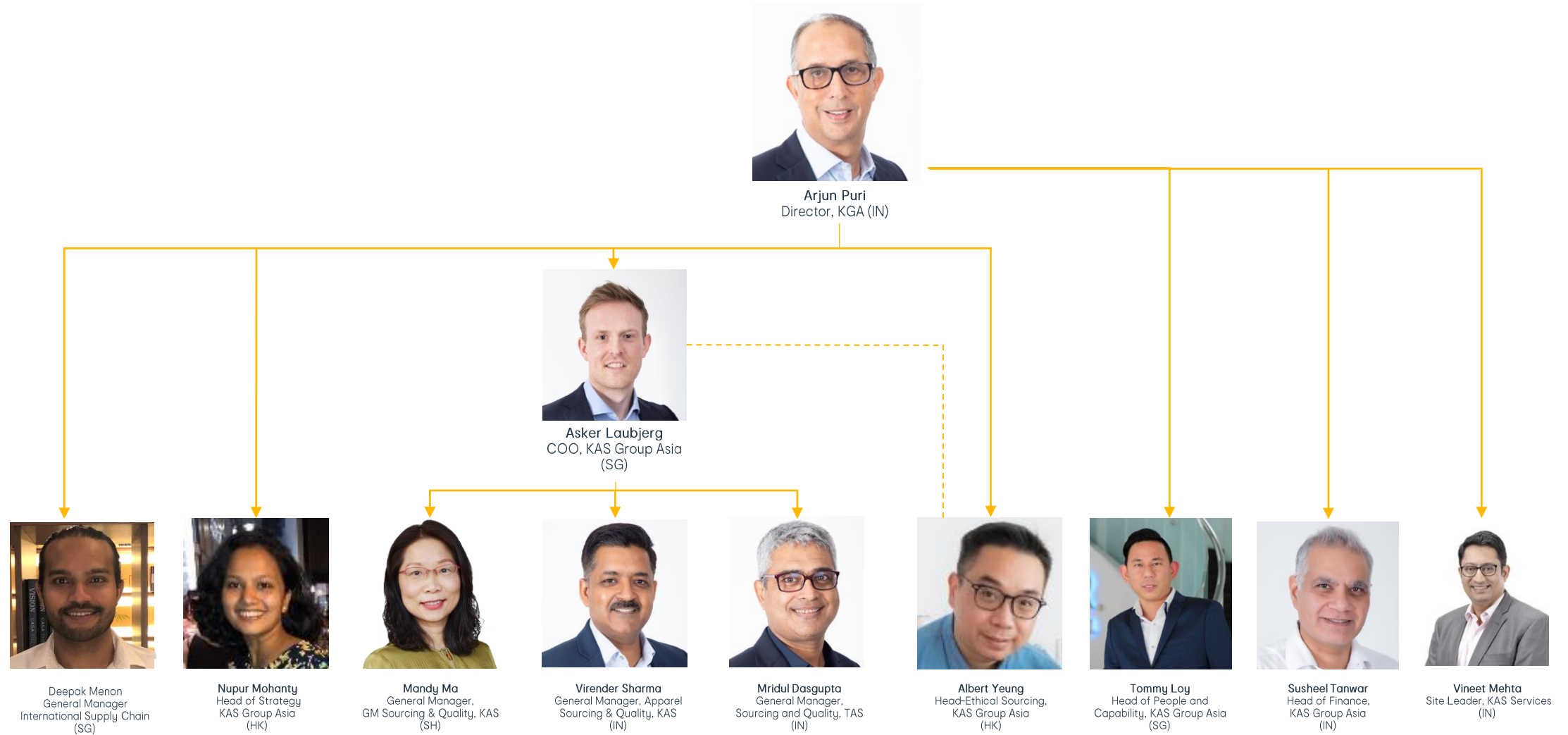


Arjun leads the KGA team and is responsible for driving the sourcing strategy for the Kmart Group and managing the operations of the KGA Group in Asia. He also oversees Anko GCC, Bangalore, an innovation and technology services hub that operates as an extension of the Kmart Group.

Arjun is a widely recognized and seasoned retail industry leader with rich experience of over 25 years in the industry. Over these years, his contributions have been instrumental in successfully shaping and executing the merchandising and sourcing strategies of leading retail organizations both on the demand and supply side. Prior, he was associated with Li & Fung, Direct Sourcing Group, Busana Apparel Group and Arvind Mills.


Arjun is based in Gurgaon, India.

KGA Leadership Team



KGA Strategy

 **Purpose** Where families come first for the lowest prices on everyday items | Inspire families to live better by making it easy to afford quality and style

 **Mission** To be the best at sourcing quality products at the lowest cost while taking care of people and the planet

Strategic Pillars

To build a resilient, agile and transparent supply chain

To deliver quality products at even lower costs

Strategic Programs



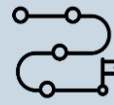
Sourcing
Diversification



E2E Supply Chain
Transformation



Product
Development
Optimization



Sustainability
Roadmap



Design to cost



Quality Model
and Analytics

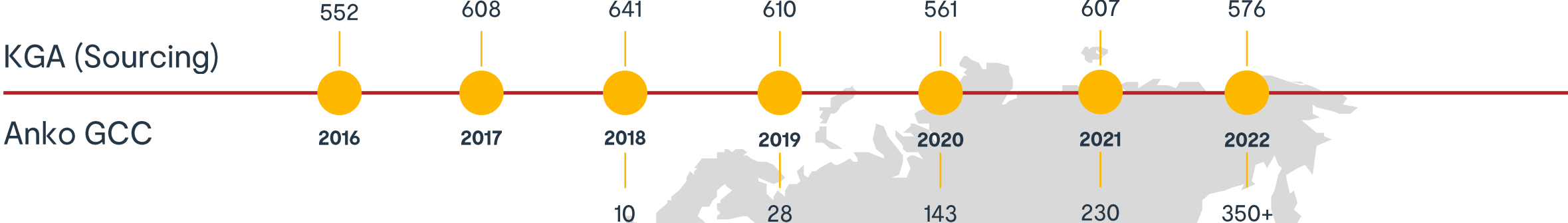
Strategic Enablers

Supplier Capability Build

Digitalization and data driven
decision making

Great place to work and grow

People & Capabilities

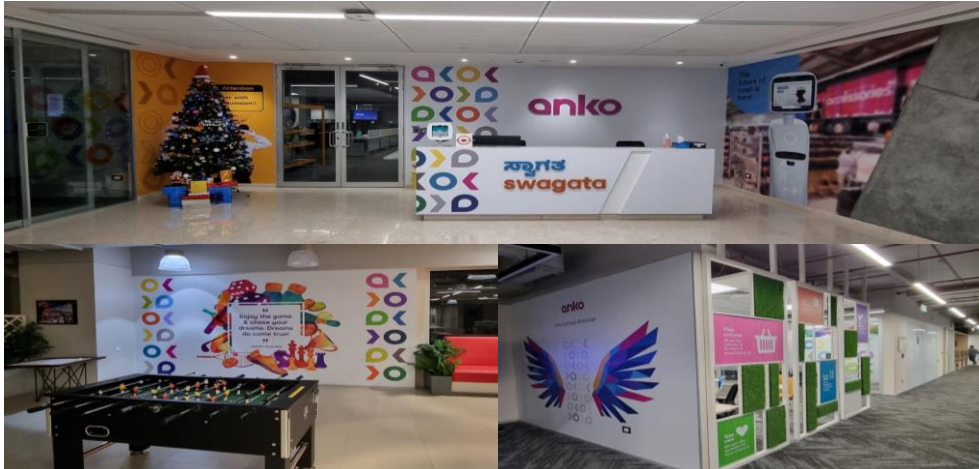


| Our Teams | |
|---|---------------------------------|
| Apparel & General Merchandise Sourcing | Business Improvement & Projects |
| Apparel & General Merchandise - Quality | People & Capability |
| International Supply Chain | Finance |
| Ethical Sourcing and Sustainability | IT |
| Design | Corporate Affairs |
| Anko Global - Sourcing & Product Compliance | Facility Management |

Sourcing - 576
GCC - 350+



About Anko GCC



Anko is the global capability centre (GCC) for two of Australia's iconic brands – Kmart and Target.

Based in Bengaluru, this tech hub of 350+ team members builds new competitive capabilities and drives innovation in the ever-changing retail landscape.

Mission Statement

To accelerate delivery of Kmart group strategy, through best-in-class capabilities and innovation.

Supporting the mission are the below strategic pillars, programs and enablers.



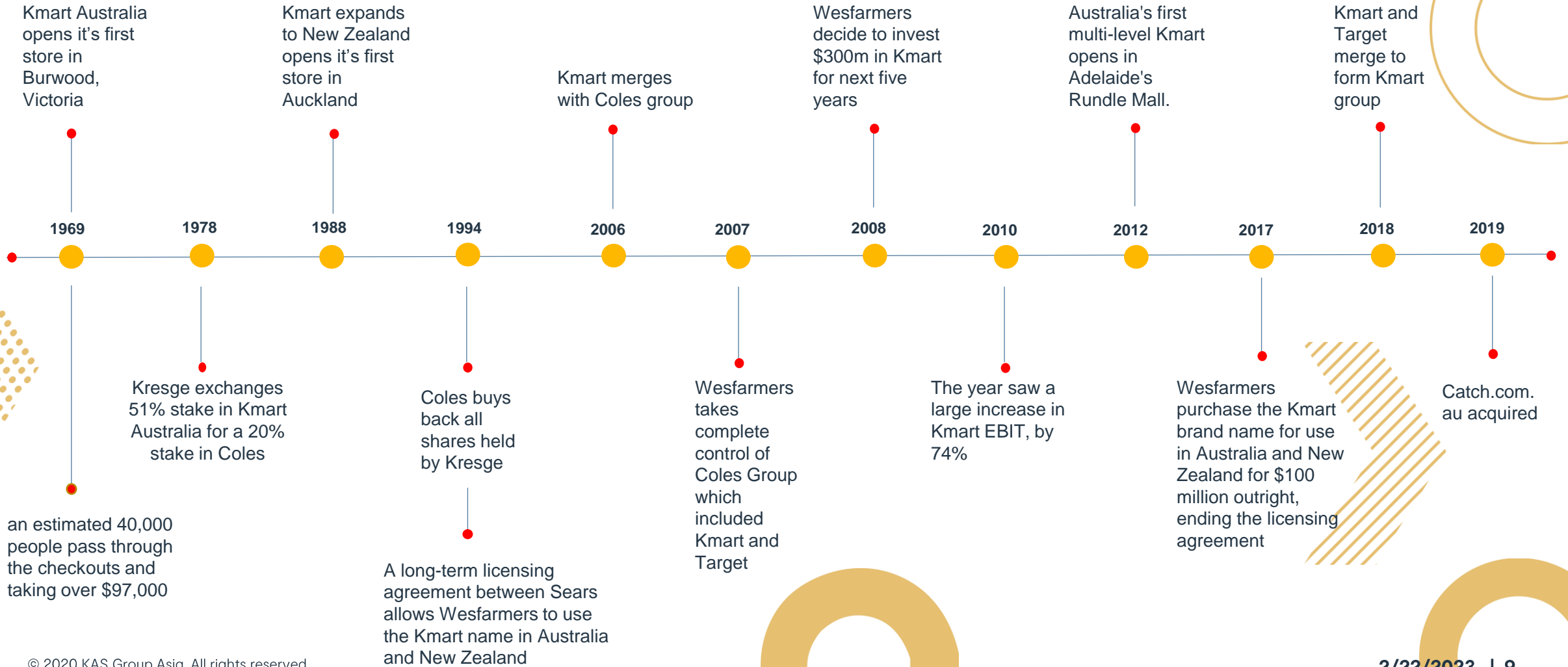
About The Kmart Group



The Kmart Group, comprising Kmart and Target, was formed as the Department Stores division in February 2016 and rebranded to the Kmart Group in November 2018. The division operates 450+ stores across Australia and New Zealand and employs more than 50,000 team members. We are one of Australia's largest and fastest growing retailers who provide great value and on trend-products across apparel and general merchandise.

Revenue*
\$9.6 billion

History



Brands - Kmart Group



Established in 1969, Kmart operates more than 320 stores throughout Australia and New Zealand, offering customers a wide range of apparel and general merchandise products at low prices, every day.



Target began as a drapery store in 1926 and has since grown to become a national apparel and general merchandise retailer with 130 stores across Australia. Its objective is to provide quality and style at affordable prices.

Kmart Vision



Kmart's vision is to provide families with everyday products at the lowest prices. We strive for this vision through high-volume sales, efficient operations, adaptable stores and a great culture.

Our Values



Think Customer

We put the customer at the heart of everything we do.



Take care

We look after ourselves and those around us.



Live Integrity

We always do the right thing.



Grow Together

We achieve the best results working together.



Reach higher

We are relentless in our pursuit to be better.

About Wesfarmers



- Wesfarmers, our parent company, was founded in 1914 as a Western Australian farmers' cooperative
- Today, Wesfarmers is one of Australia's largest listed companies headquartered in Perth
- Diverse business interests include home improvement, apparel, general merchandise and office supplies; an Industrials division with businesses in chemicals, energy and fertilizers and industrial safety products.
- One of Australia's largest private sector employers with approximately 105,000 team members and is owned by approximately 484,000 shareholders.

| | | |
|---------------------|--|---|
| Bunnings | | <ul style="list-style-type: none"> • Leading retailer of home improvement & outdoor living products in Australia and New Zealand |
| Kmart Group | | <ul style="list-style-type: none"> • Kmart is a leading product development & deep discount retailer in apparel & general merchandise • Target offers quality & fashion across apparel, homewares & general merchandise • Catch is a leading Australian online marketplace |
| WesCEF | | <ul style="list-style-type: none"> • Strong operational expertise in industrial chemicals, energy solutions and fertilizer manufacture & import • 50% owned joint venture (Covalent Lithium) to develop & operate Mt Holland Lithium project |
| Industrial & Safety | | <ul style="list-style-type: none"> • Leading supplier of industrial and safety products • Australia's largest provider of industrial & corporate workwear • Supplier of industrial specialty & medical gases |
| Officeworks | | <ul style="list-style-type: none"> • Leading retailer & supplier of office products & solutions • World-class omni-channel offer • Well recognized & trusted brand |
| Other | | <p>Other associates & joint ventures including:</p> <ul style="list-style-type: none"> • 10.1% ownership interest in Coles • 50% interest in flybuys, a popular Australian loyalty program |

Wesfarmers Corporate History

1914
The Westralian Farmers Limited is founded



1950s
Wesfarmers acquires Gascoyne Trading and launches Kleenheat Gas



1984
Wesfarmers listed on ASX. Market cap. of \$80 million



2007
Acquisition of Coles Group



2019
Acquisitions of Kidman Resources & Catch Group



1930s
Wesfarmers introduces bulk grain handling to WA



1979
Control of CSBP, the largest takeover in Australian history



1987
Bunnings acquisition begins



2018
Demerger of Coles announced. Wesfarmers' market cap. exceeds \$55 billion



Sustainability



Diversity & inclusion
 Reflecting the diversity of the communities in which we operate and making Kmart welcoming for everyone.

People



Human rights
 Ensuring we conduct business with the highest standards of integrity and respect for human rights.



Community
 Building strong partnerships with individuals and organisations to support Australian and New Zealand families

Material
 Using natural resources responsibly and sustainably



Circular economy
 Minimizing waste and making the most of resources by maximizing value at each point in a product's life.

Planet



Energy & climate
 Doing our part for the planet through energy efficiency and managing climate risk.

Waste
 Minimising environmental impact through sustainable packaging, recycling and waste management.



Sustainability

Kmart Group global commitments and partnerships



Action Collaboration Transformation (ACT)

In 2015 we joined ACT, a joint initiative of international brands and IndustriALL Global Union, the international trade union federation, with the aim to achieve a living wage in the garment and textile industry through freedom of association and industry-wide collective bargaining, supported by world class manufacturing standards and responsible purchasing practices. By December 2023, Kmart Group will improve purchasing practices with our suppliers of our own brand apparel and footwear by implementing the ACT Global Purchasing Practices Standard.



Better Work

Kmart Group was one of the first retailers globally to join the ILO and IFC's Better Work program which aims to improve working conditions and respect of labour rights for factory workers. As part of this partnership, 30 of our supplier factories in Bangladesh have participated in the 'Mothers@Work' initiative which helps to protect the wellbeing of mothers and ensure that their children receive early nutrition they need, and six of our supplier factories have joined the Gender Equality and Returns (GEAR) program, which promotes equal opportunities in supervisory roles for female sewing operators. Over the next 12 months we intend to further expand our involvement in partnerships that support our commitment to supporting health, education or professional skills training to at least 100,000 women in our supply chain by 2025.



Better Cotton Initiative (BCI)

Kmart Group is a member of BCI, an initiative that aims to transform cotton production globally by developing Better Cotton as a sustainable mainstream commodity. Through sourcing cotton as Better Cotton as part of our commitment to source 100% of cotton more sustainably by July 2021, we're supporting farmers around the globe and their continuous improvement in farming practices – such as water and land management.

Sustainability

Kmart Group global commitments and partnerships



Textile Exchange

Kmart Group is a member of the [Textile Exchange](#), a global non-profit that works to drive cross-sector industry transformation in responsible fibres, integrity and standards. As a member, we're working towards greater support of Textile Exchange standards such as the Global Recycled Standard, Responsible Wool Standard and Organic Content Standard as part of our commitment to sourcing materials more responsibly.



Zero Discharge of Hazardous Chemicals (ZDHC)

[ZDHC](#) is a coalition of fashion retailers and brands, value chain affiliates and associates working to ensure safe and responsible management of chemicals in the global textile, leather, apparel and footwear value chain. As part of this alliance, we are working to implement the ZDHC manufacturing restricted substance list (MRSL) with all wet processing facilities used in the production of our own brand clothing, towel and bedding products by January 2025. In support of meeting this commitment and reducing environmental impact within the supply chain, Kmart Group is also a member of the [Sustainable Apparel Coalition](#) and supportive of the Higg Index, a tool for measuring environmental impacts across the value chain.



Circular Fashion Partnership

Kmart Group is a member of the Circular Fashion Partnership, a cross-sectorial project led by Global Fashion Agenda, with partners Reverse Resources, The Bangladesh Garment Manufacturers and Exporters Association (BGMEA) and P4G, that aims to achieve a long-term, scalable transition to a circular fashion system.

The project aims to facilitate a decrease in textile waste and increase the use of recycled fibres. Transitioning from virgin to recycled materials reduces the demand of raw materials, CO2 emissions, water consumption, water pollution, land and fertiliser use, and eutrophication related to the production of textiles. Over 30 renowned fashion brands, manufacturers and recyclers are collaborating in a new initiative to capture and reuse textile waste in Bangladesh.



New Plastics Economy Global Commitment

As part of our commitment to change the way we use plastics, we've signed the [Ellen MacArthur New Plastics Economy Global Commitment](#) and will phase out all problematic plastics in our merchandise by 2025.



Fashion Industry Charter for Climate Change

Kmart Group has joined other global retailers and brands in signing the [Fashion Industry Charter for Climate Action](#). Under the auspices of United Nations Climate Change and aligned with the goals of the Paris Agreement, signatories are partnering to build a carbon reduction roadmap for the industry.



Connect with us



KAS Group Asia



Anko GCC